

### **Mission: Job Benchmarking**

A 4-Hour Mini-Seminar for Recruiters and Search & Staffing Professionals  
*Job Benchmarking: The Secret Weapon for Search/Recruit/Hire Success*

#### **About the Program**

Eliminate the Frustration of Specs changing last minute. Forever put a stop to the hiring managers debating the role accountabilities and the ideal fit in the final hour of the search. Take charge of the hiring process by implementing the Organizational Development Approach to Selection and Retention.

#### **During this program, you will:**

- Master CPR (Comprehensive Position Requirements): What it is/How to do it/How to sell it
- Improve your HBA (Hiring Batting Average): Serve up homeruns time and again – Be the star
- Increase your CRR (Client Retention Rates): Who wouldn't want a slugger on their team? Clients will not only want you, they will need you.
- Quickly Grasp the art of ABC (Attracting Better Candidates): When word leaks out, the great candidates will be knocking on your door

#### **What's Included**

- Convenient live or tele-seminar options: your choice for your schedule
- Class syllabus and handouts  
An invaluable strategic worksheet that defines Job Benchmarking to a T